

# COMPANY PROFILE, SERVICES & ACHIEVEMENTS.

2016



LARSA GROUP

Est. 2000



## Introduction

Larsa Group of companies, established and based in Erbil, Iraq. With clients and achieved projects from all over Iraq.

Larsa general trading is still in the lead in this ever competitive life support field and have upgraded our services for the best of our clients who have supported us for years.

Our business has grown despite having many competitors in the market. We are proud to say that we have created a strong bond with our clients.

Larsa recognizes to achieve the desired objectives of operational performance of activities along with the supplied services to meet the requirements of our customers as set forth in the specifications, contractual documents and other written instructions.

Larsa maintains an environmental management system to improve the environment management with ultimately results in the reduction of any negative impact on the operations, activities, products and services.



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## What we do

We serve both corporate and private sectors, with years of experience in catering and accommodation services to remote site locations to provide a safe and comfortable “home away from home” for the overseas personnel.

With our quality service we guarantee a satisfactory stay during projects, all over the country regardless of whether the area lacks proper accommodation and services (cleaning, housekeeping, catering...)



## Our Mission

To be the preferred provider of remote catering and accommodations services for resources an energy developments; to fulfill every project in compliance with international standards and codes, to complete a trouble-free project at a competitive price and to assure the client that permanent and meticulous attention is given to quality, safety, methods, standards, specifications and workmanship which have impacts on reliable plant for operation and maintenance.

## Our Vision

Large-scale resource and energy developments will contribute to economic growth in Iraq for the foreseeable future; in the course of exciting the projects, Larsa tries its best to be efficient, cost effective and responsive to the clients' requirements and expectations.

Larsa policy is to gain the clients' satisfaction by offering decent quality services , developing and utilizing resources, honoring human values, assuring safe execution of the works and on time delivery.

## Our Values

### Integrity

Manage relationships with respect and understanding, communicate openly and honestly.

### Excellence

Aim to be the best, understand and anticipate client needs. Proactively manage performance.

### Success

Set operational, financial and personal goals, provide tools and resources to achieve goals, measure and reward results.



# Health, Safety, and Environment (HSE)

## Responsibilities as HSE

Our Responsibilities vary depending on the experience, which we cover, for example, fire safety or safe use of machinery or noise. However, duties typically involve into:

- ◆ Carrying out risk assessments and considering how risks could be reduced;
- ◆ Outlining safe operational procedures which identify all relevant hazards;
- ◆ Carrying out regular site inspections to check policies and procedures are being properly implemented;
- ◆ Making changes to working practices that are safe and comply with legislation;
- ◆ Preparing health and safety strategies and developing internal policy;
- ◆ Leading in-house training about health. safety issues and risks;
- ◆ Keeping inspection records findings & producing reports suggesting improvements;
- ◆ Recording of incidents and accidents and producing statistics for managers;
- ◆ Being up-to-date with new legislation & maintaining a working knowledge of (HSE) legislation and any developments that affect the employer's industry;
- ◆ Attending Institution of Occupational Safety and Health (IOSH) seminars and reading professional journals, and Ensuring the safe installation of equipment;
- ◆ Producing management reports, newsletters and bulletins;
- ◆ Managing and organizing the safe disposal of hazardous substances, e.g. asbestos;
- ◆ Advising on a range of specialist areas, e.g. fire regulations, hazardous substances, noise, safeguarding machinery and occupational diseases.



## Personal Protective Equipment (PPE)

Larsa Company has grown to become a leading supplier of Personal Protective Equipment, Safety Supplies, Workwear and Corporate Clothing Solutions.

In partnership with world leading manufacturing, Larsa Company has developed a range of products that can be widely used in all industry sectors. Quality products that will exceed expectations of performance and that are manufactured with the demands of the professional in mind.

Our Company Head Office and Distribution Centre are located in Erbil, the new energy capital of Iraq. From this prime location we are able to offer top quality standards of service, and distribute products internationally.

Larsa Company are also leading members of independent specialist safety equipment distributors with a good collective sales, such purchasing power, collective knowledge and expertise enables our customers to enjoy the best choice of quality product available together with the most competitive price.

Our company is Health and Safety Clothing and PPE specialists and is trained to a very high standard. Our staffs are always available to help you optimize your needs and offer the most cost effective solutions to your business. The prime concern is the safety and wellbeing of our customers.





## The Team

Employee know-how and motivation are key for the success and operational efficiency of our company. We are proud to have top professionals with us, our colleagues are true team players who work together towards outstanding results.

Our leadership team is responsible for guiding and prioritizing our initiatives and

sets the overall strategy for our company. Their experience and knowledge enable us to excite on our business plan and continue to increase value for our shareholders.

Larsa having capable engineers and skillful technicians is one of the leading companies in the field of construction.

## Larsa - General Trading

### Services Beyond Expectations

- ★ Design and build construction management and project management
- ★ Material handling equipment (MHE), heavy machinery and vehicle
- ★ Equipment rental
- ★ Air conditioning, heating, HVAC and refrigeration
- ★ Logistics services
- ★ Maintenance services
- ★ Fuel services
- ★ Life support
- ★ Welding and fabricating
- ★ Mobile sanitation
- ★ Environmental services
- ★ Manpower supply
- ★ Catering services
- ★ Cleaning, housekeeping & laundry services



## Design, Build Construction Management & Project Management



- ◆ Containerized housing and office units: prefabricated panels; sandwich panels.
- ◆ Residential and commercial: residential complexes; low cost housing, low rise buildings.
- ◆ industrial and infrastructure: steel structure; water treatment plants; drainage systems; electrical and power distribution networks.
- ◆ Mixed use developments.





## Material Handling Equipment (MHE), Heavy machinery and vehicles



- ◆ Provision, rental, operations
- ◆ Maintenance and spare parts
- ◆ Provision of skilled operators and mechanics
- ◆ Fleet management





## Equipment Rental



The company you've come to trust for your entire rental needs. With a high range fleet size, Larsa Rental offers a range of power generation equipment, construction equipment, industrial tools, pumps, super access, industrial lift truck, restoration equipment and much more.

Whether your project scope is commercial, oil & gas industry, residential or municipal, a job for a specialized service industry or a do-it-yourself undertaking, Larsa Rental has the equipment and the expertise you need to get the job done.

Central to our company's policies and practices is our focus on value for our customers specializing in renting specialty and general equipment to industrial, oil & gas industry, construction and end-users.



## Air conditioning, Heating, HVAC & Refrigeration



Larsa has highly trained mechanics with the experience to repair all makes and models of air conditioning, heating, ventilation and refrigeration equipment.

Our mechanics are backed up with an in-house support team to provide technical service, design procedures and parts to insure prompt, reliable service.

**Trusted, Reliable & Dependable Technician:**

Larsa has superior technicians who are qualified to work on the largest and most complicated commercial equipment – like chillers and refrigeration. These same technicians are available to be dispatched to your location for difficult or recurring problems, even if another air conditioning contractor caused them.





## Logistics Services



- ◆ General cargo transportation
- ◆ Warehouses and storage facilities operations
- ◆ Cold supply chain management
- ◆ Aircraft and barge chartering
- ◆ Passenger transport regular flights and special charter services.

## Maintenance Services

- ◆ Preventive and routine maintenance
- ◆ Heavy and technical maintenance including carpentry, plumbing, welding, electricity
- ◆ Operations



## Life Support Services



Larsa is a fully integrated provider of life support services. Our chefs and nutritionists, logisticians and procurement staff, cleaning and security staff, all ensure that everything on site goes according to your expectations

When rapid deployment of safe housing and food catering service is of importance, leave your planning and execution to Larsa. Our expert teams will scout sites, source materials and prepare for all the life support needs of your incoming workers.



## Mobile Sanitation

- ◆ Portable toilet rent and service
- ◆ Hand wash station rent and service
- ◆ Waste water tanks
- ◆ Fresh water tanks
- ◆ Shower / ablution containers
- ◆ Vector / pest control services

## Environmental Services

- ◆ Solid waste collection and disposal
- ◆ Hazardous waste collection and treatment
- ◆ Provision and operation of incinerators
- ◆ Black, grey water collection and disposal
- ◆ Waste water treatment plants
- ◆ Municipal waste water treatment







## Welding and fabricating

Larsa has been doing business in Iraq; we blend technology and quality workmanship with personal, one-on-one service. Our skilled fabricators will provide high quality results. We can custom-design any job to match exact specifications. We listen to the customer's needs and provide the best we have to offer – that is our guarantee!

We are not happy until the customer happy. In addition, when the job needs to be done quickly, we keep in mind that our company name is on the line for each project we undertake. That is the difference between doing the job and doing the job right, on time, every time.

For over five decades, we have delivered satisfaction to our clients with quality

artisanship and personalized service. With the technology growth, increasing skills of our workers, we can ensure efficiency in any task that we perform.

Contact us today and let our team provide you with professional service at the most competitive prices!

At Larsa, we are able to perform a wide variety of custom fabrication work with any type of metal; steel, stainless steel, aluminum and more. We are happy provide certified welders.

We maintain a full fleet of full service mobile welding rigs to meet your needs. Additionally, we maintain a large inventory of up-to-date equipment to get your job done right, on time, at the right price.





## Catering Services

- ◆ Provision of food services personnel
- ◆ Customized international menus
- ◆ Central kitchen facilities
- ◆ Marmite, takeaway meals
- ◆ Delivery to remote field operations

## Manpower Services

- ◆ Recruitment
- ◆ Training
- ◆ Pre deployment processing, mobilization
- ◆ Skilled and unskilled labor
- ◆ Workforce management

## Cleaning, housekeeping & laundry

- ◆ Industrial, commercial facilities, offices
- ◆ Housing units, labor compounds, accommodation units (Seahunt)
- ◆ Ablution units, port cabins
- ◆ Recreation facilities (MWR)
- ◆ Dining facilities, waste oil collection and disposal, grease strap cleaning
- ◆ Vector, pest control and sanitation
- ◆ Laundry services and dry cleaning

## Water Supply Service

- ◆ Portable and non-portable water storage and distribution
- ◆ Provision, operations and maintenance of water purification plants



## CCTV System & Security



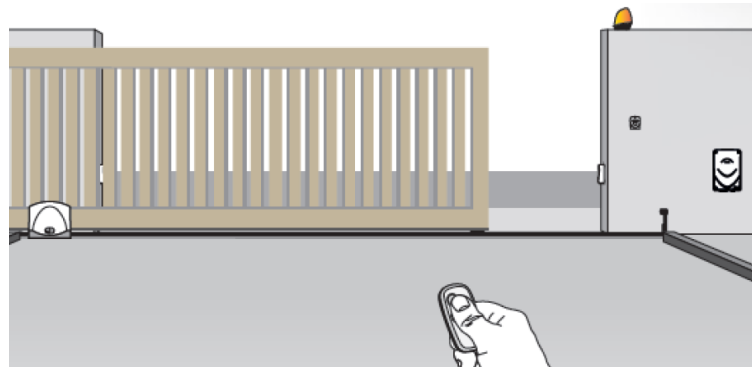
We offers smart security solutions for the management of large projects. Its open and flexible platform allows it to integrate multiple security systems with flexibility, constant innovation and high standards of quality and customer orientation.





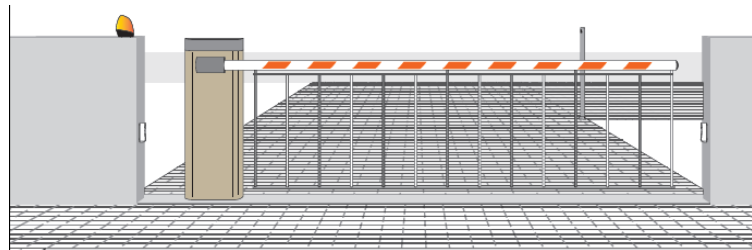
## Slide Gates

Gear motors ideal for entrances with plenty of access and space. The automation system is installed next to the gate, without impacting on the usable space, and transmits motion via a rack fixed to the gate.



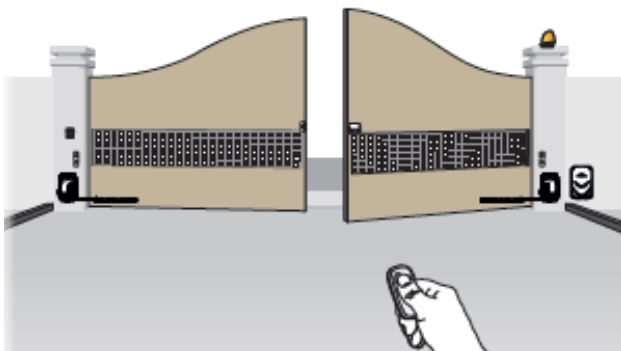
## Barriers

The ideal solution for controlling vehicle transit, even in areas with high-intensity passage requirements.



## Garage Doors & Swing Gates

Automation systems to fit every garage door, whether counterweighted or sectional, to satisfy all comfort and security requirements. With three different types of automation system; linear, articulated, underground - to move swing gate leaves.





# BAKER HUGHES

## Oilfield Products Supply

Larsa is the exclusive general sales agent of Baker Hughes, in Kurdistan - Iraq



**X-CIDE 207**

### **Available products in country and can be blending in the KRG:**

Different types of Demulsifier.

Corrosion inhibitors, for oil , Gas & water.

Asphaltene inhibitors.

Antifoam.

Biocides.

Oxygen Scavengers.

Reverse Demulsifier.

Scale Inhibitor.

Wax Inhibitor.

Drag Reducer.





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